# **Innosphere Client Company Application : Regional Life Sciences Accelerator Program**

Congratulations – you’ve taken a big step for the future of your startup company!

On behalf of Innosphere, we’re excited to learn more about you and your technology. We look forward to accelerating your startup’s success, supporting your commercialization efforts, and helping you reach your next business milestones!

**DIRECTIONS:**

1. Complete this application to the best of your ability. This typically takes around 60-90 minutes or less to complete.
2. If you have additional documents such as an investor pitch deck or business plan, you may attach those at the end of the application; please limit your additional attachments to *only 2* extra documents.

# Your Information:

**Name:**

**Your position in this company (founder/co-founder, CEO, etc.)**

**Email:**

**LinkedIn profile:**

**Phone number and/or company phone number:**

# Company information

**Company Vertical/Industry**

**Company name (exact spelling). If no name, please list name of technology**

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**Website (if no website, link to an article that mentions your work, if appliable)**

**Headquartered/Physical Address**

**Are you being referred to this program by a University Tech Transfer Office or Bioscience Association?**

*If yes which one?*

*☐​* BioNebraska

*☐​* Colorado BioScience Association (CBSA)

*☐​* Colorado State University

*☐​* Medical University of South Carolina

*☐​* Texas Tech University

*☐​* University of Colorado Anschutz Medical Campus

*☐​* University of Colorado - Boulder

*☐​* University of Nebraska Medical Center

*☐​* University of Nebraska - Omaha

*☐​* University of New Mexico

*☐​*  University of Utah

*☐​* No, I am an independent applicant and not affiliated to a University Tech Transfer Office or BioScience Association.

*☐​*Other - please specify:

**If you have a University affiliation, please briefly describe that university or licensing relationship:**

# Demographics:

**Founders or members of your executive leadership team include**

☐​ Asian

☐​ Black or African American

☐​ Hispanic or Latino

☐​ Indigenous / Native American / Alaska Native

☐​ Native Hawaiian / Pacific Islander

☐​ ​Middle Eastern / North African

☐​ Two or more races

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**Founders or members of your executive leadership team include**

☐​  Woman/women

☐​  Veteran(s), active military or reserve

☐​ Person/people with disabilities

☐​  A non-binary, lesbian, gay, bisexual, transgender, or queer (LGBTQ+) person/people

☐​  Have been adversely affected by low socioeconomic status

☐​  None of the above

**Which of the following best describes the primary impact of your technology on healthcare access or affordability? [check all** **that apply]**

☐​ Expands access to care in remote, rural, and other regions with fewer available healthcare resources

☐​  Reduces healthcare costs for patients or providers

☐​  Improves health outcomes for high-burden conditions

☐​  Enhances efficiency in healthcare delivery

☐​  No direct impact on healthcare access or affordability

# Application questions

**If you have a life sciences solution, how would you best categorize your solution?**

*If your solution is a hybrid where more than one category describes your product, please check all that apply.*

☐ Diagnostics - clinical microbiology, clinical chemistry, hematology, genomics, cytogenetics, anatomical pathology

☐ Medical Device Technology – patient monitoring, imaging, surgical, diagnostic, therapeutic

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AI-generated content may be incorrect.☐ BioPharma - small molecule, large molecule, gene therapy, cell therapy, synthetic biology, chemistry, biologics

☐ Veterinary Translational Medicine - musculoskeletal health and repair, infectious and immune disease, regenerative medicine, cellular therapy

☐ Digital Health - mobile health, telehealth/telemedicine, wearable devices, wireless medical devices

☐ Health Technology - AI/ML, quantum computing, health information technology, medical data systems, personalized medicine

☐ Advanced Material Science – composites, 2D materials, other next-gen materials, associated manufacturing technologies

☐ Other - Please describe below.

**Does your solution align with any of the Key Technology Focus Areas (KTFAs) defined in the CHIPS and Science Act of 2022?**

*If yes, check those that apply:*

☐ Biotechnology including genetic engineering, synthetic biology, and genomics

☐  Artificial Intelligence and Machine Learning in Healthcare including application of these technologies in healthcare, including data analysis, diagnostic procedures, personalized medicine, and robotic surgeries

☐  Quantum Computing including its application in biomedical research

 Neurotechnology and Brain Science focusing on understanding brain function, treating neurological disorders, and developing brain-computer interfaces

☐  Advanced Materials and Nanotechnology such as composites, 2D materials, other next-gen materials, and associated manufacturing technologies for use in various life science applications, such as drug delivery systems, medical implants, and sensors

☐  Public Health and Biomedical Sciences including disease prevention, diagnostics, treatment methods, and the development of pharmaceuticals and medical devices

☐  N/A

**1. Brief description of the technology that you are focused on bringing to market:**

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**2. Describe your business and the problem(s) that your product/solution solves:**

**3. Describe the market you are targeting and your initial target customers. How many of them have you interviewed about the** **problem you’re solving and the need for your solution? What is your estimate of the total addressable market?**

**4. What is the value proposition to your target customer?**

**5. Describe your business model – how do you generate sales and ultimately make a profit?**

**6. How is the problem you’re solving, solved today? Who are your competitors and how will you differentiate your solution?**

**7. Describe your initial go-to-market plan. Include information on your sale strategies including channel partners.**

**8. Describe current traction with customers (users, customers, pilots, revenue) and the development stage of your** **product/solution.**

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**9. How much capital (grants, friends and family, outside investors) have you currently raised, and from what sources?**

**10. How much funding do you anticipate needing in the next 12 months? What funding sources will you pursue? What** **business milestones does this funding help you achieve?**

**11. Is your company goal to have a successful merger, acquisition, or exit?**

**11.1 What is the anticipated total funding needed to reach an exit?**

**12. What are specific goals for the business over the next 12 months?**

**13. What challenges will you face over the next 12 months?**

**14. Describe your founding team and/or your team’s current gaps**

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